



# OUR MISSION IS TO BE AN INTERNATIONAL PARTNER IN LOGISTICS

### **OUR VISION**

We are a GROUP operating on the European market with its headquarters in Poland. This market, due to its level of maturity, requires efficiency and individual solutions. These are the solutions that the ECCO GROUP focuses on.

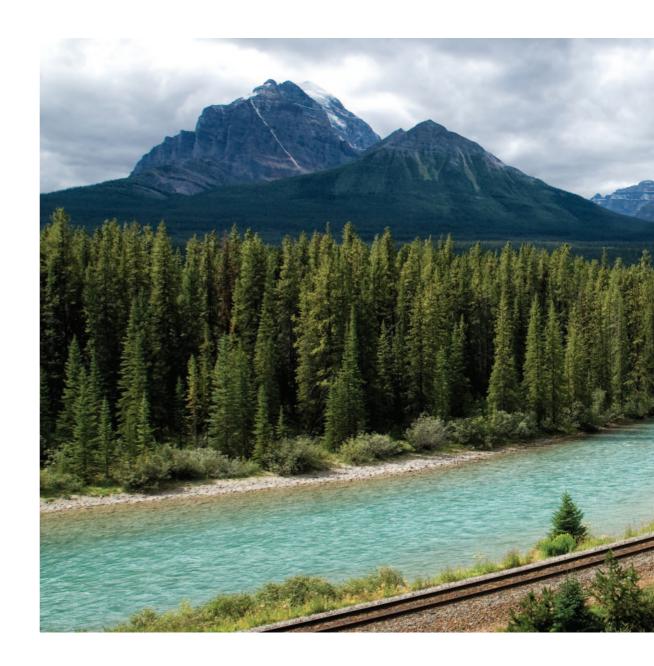
Fully independent railway carrier as the core business helps in a significant way if you look in the history of the Group's development. Thanks to its knowledge of the railway with the market needs of other companies we have created solutions that have become independent entities.

With the effective increase of our position, we will be able start operating in new market sectors.

### **OUR MISSION**

Our mission is to provide reliable, efficient and cost-effective logistics services and solutions. We want to be the preferred choice for our customers by offering exceptional service, security and responsiveness at all times.

Our ultimate goal is to exceed our partners' expectations and become the leading logistics company in the markets we serve.





### **OUR VALUES**

Our customers are at the center of our business and their satisfaction is of the utmost importance to us. Therefore, we provide logistics services with the utmost care, professionalism and commitment. We want our customers to feel safe with us and be sure that their needs are the most important for our company.

Qualified and motivated employees are key members of our team, and their personal responsibility, commitment and enthusiasm are the foundation of our success. We believe that investing in the professional development of our employees is the best way to create an environment conducive to creativity and professionalism.

# ENVIRONMENTAL PROTECTION AND SOCIAL RESPONSIBILITY

Environmental protection and social responsibility are a priority for our company. We pay attention to the impact of our activities on the environment and to the needs and expectations of our customers and local communities.

We strive for sustainable development by offering ecological transport solutions and minimizing the negative effects of our activities on the natural environment.

We are aware of our role in shaping positive relations with the environment and we try to act in accordance with ethical and social principles.

High quality standards are the foundation of our company. Our internal management systems ensure that the services we provide meet high quality, safety and environmental protection requirements.

# RAILWAY TRANSPORT

ECCO RAIL

### INTERNATIONAL TRANSPORT

As part of international transport, cross-border transportation is carried out, both in the import and export of goods across all Polish borders. We are distinguished by the ability to coordinate and handle transport along the entire transport route, also on the side of Western and Southern Europe. In international relations, ECCO RAIL relies on the transport of goods such as: fuels, chemicals, steel, wood, coal, biomass, containers, and many others. The organization of rail transport in Europe is carried out with the participation of ECCO GROUP and partner companies located in Germany, Austria, Switzerland, France, Italy, the Netherlands, the Czech Republic, Slovakia, Hungary and Romania. ECCO RAIL's European strategy includes increasing logistics efficiency through the development of a transport corridor and the necessary terminal infrastructure. As ECCO GROUP, we have virtually every type of wagons for the foreign market and ECCO BOX (container system for transporting bulk materials, which was designed and developed by our group).







### **DOMESTIC TRANSPORT**

Rail transport in Poland is comprehensive, including the handling, reloading processes, the handling of railway sidings, terminals and ports. As part of domestic transport, ECCO RAIL mainly handles the transport of steel, coal, biomass, agricultural goods, and chemical products. In addition, our transports are firmly based in the field of intermodal transport with cross-border operations between, Poland and Germany as well as between Poland and Belarus.

### **FORWARDING**

ECCO RAIL OFFERS ITS CUSTOMERS FORWARDING SERVICE OF ALL KIND OF GOODS BOTH NATIONAL AND INTERNATIONAL DIRECTIONS

As part of the forwarding rail services, ECCO RAIL offers full coordination, organization of the transport of goods and all necessary formal and legal activities as well as customs related to it. In addition, the company is distinguished by a rich network of partners coordinating transport and reloading processes in Europe as well as long-term cooperation with European transport companies and shipowners. The safety of the entrusted tasks is supervised by experienced dispatchers from the **Operations Centre**, who are available to customers **7 days a week**, **24 hours a day**.

# INTERMODAL

### ECCO RAIL

Intermodal transport performed by ECCO RAIL is based on the logistic potential of the worldwide forwarder and the organizational experience of the railway carrier. The strategic partner of ECCO RAIL in intermodal transport is the German based worldwide forwarder RTSB. This cooperation has been going on for many years and successively increasing.

The company organizes transport of containers "just in time". Intermodal transport is organized based on regular Polish and foreign rail connections (container trains) between borders and terminals of many European cities. The Group carries out international connections from many European ports, e.g. in Hamburg, Bremerhaven, Rotterdam, Amsterdam or Antwerp.







# TERMINAL INFRACTRACTURE



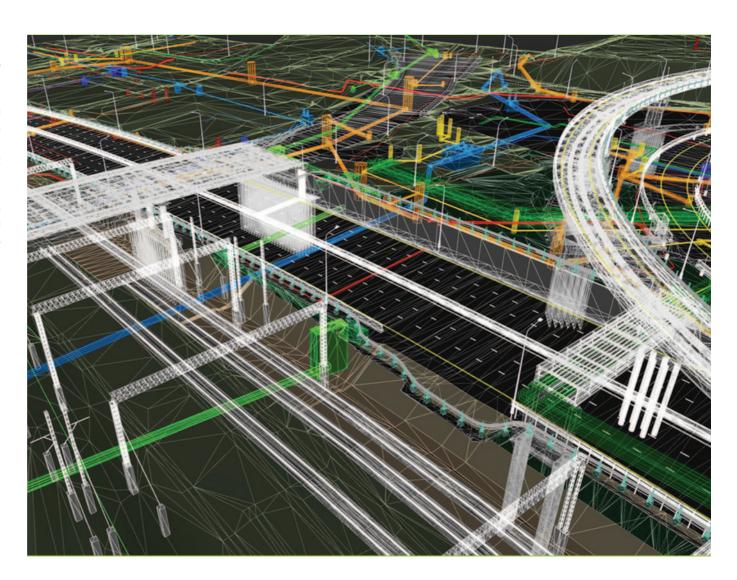
### ECCO RAIL

The CTK project is the construction of an intermodal terminal located in Kobylany, gm. Terespol next to the border crossings with Belarus: railway in Terespol and road in Koroszczyn.

The CENTRAL TERMINAL KOBYLANY is located directly on the route of the 2nd Corridor of the Trans-European Transport Network TEN-T.

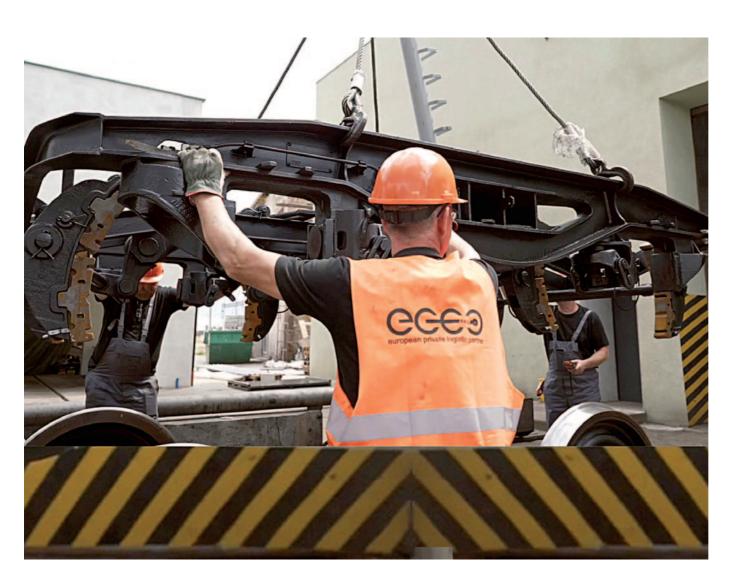
The location of the Central Terminal Kobylany at the junction of two railway systems: tracks with a width of 1435 mm and 1520 mm, is an excellent base for East-West trade – thus being a bridge between the European Union countries and China. It is not without reason that Kobylany is often referred to as "The RAILWAY GATE FROM CHINA TO EUROPE".

- an area of 410,000 sq m
- railway siding:
  track 1435 mm approx. 7 900 m
  track 1520 mm approx. 3 900 m
  track 1435/1520 mm approx. 700 m



# MAINTENANCE OF RAILWAY STOCK







Our specialists have knowledge and experience in the repair and maintenance of various types of locomotives and wagons, as well as in the field of diagnostics and service of electrical, pneumatic and hydraulic systems.

In our workshops, we offer a full range of repairs. Our specialists are able to carry out periodic inspections and technical inspections, which allows our customers to maintain full efficiency of the rolling stock and comply with the required regulations and safety standards.

We believe that our knowledge and experience, combined with our network of workshops and mobile services, allows us to provide our customers with the best service for rolling stock in Poland.

### LOCATIONS:

- Zbąszynek 4200 sq m
- Kędzierzyn Koźle 3400 sq m
- Zabrze 1400 sq m
- Mysłowice 1500 sq m
- Czeremcha 1495 sq m



# BIOMASS, LUMBER AND OTHER WOOD PRODUCTS

ECCO WOOD







ECCO WOOD is one of the largest suppliers of biomass and lumber products in Central-Eastern Europe. Thanks to the team managing the company, ECCO WOOD is the most innovative company in the field of transport solutions in this industry. The company provides comprehensive customer service in the segment of lumber and biomass deliveries. It carries out deliveries on the date and place indicated by the customer. It offers solutions that allow for quick and cheap supply of raw materials to wood industry.

The company's commercial directions are determined by the type and size of the goods. Large-size wood is dedicated to the largest sawmills in Germany, Austria, Poland and Romania. Medium-sized timber is supplied to leading manufacturers of furniture industry in Poland, Czech Republic, Slovakia and Romania. Lumber of various dimensions that we import, is delivered to leading processors in Poland.

On the other hand, biomass, using our own innovative ECCO BOX system, is delivered to key Polish power plants, chipboard and paper producers.

ECCO WOOD builds long-term relationships with its customers, supporting them in solving everyday problems. New challenges, development along with the development of partners is the company's strength and market advantage.

# UNIVERSAL LOGISTICS SYSTEM FOR BULK MATERIALS TRANSPORTATION

ECCO BOX











Realizing the benefits of containerization, recognizing the huge potential of intermodal transport and the interest numerous entities involved in transport, we have prepared a solution that perfectly fits to market trends – the innovative Ecco Box logistics system.

The Ecco Box system uses technological solutions unprecedented on the market, which make it extremely safe, quick to use and suitable for transporting various groups of goods. Using the Ecco Box system, we are able not only to successfully compete with the biggest ones, but also to change the market by introducing new standards. Importantly, the Ecco Box system is not just a vision or a prototype. It has been used for years to transport light bulk materials and has gained the approval of many renowned brands, such as: Enea, Tauron, Mondi or Pfleiderer, and the increasing number of inquiries from potential contractors and the constantly growing market made us decide to develop our system.

### **ECCO BOX - RAIL**

The largest container in Europe (50 m³) for the transport of light bulk materials, which due to their weight require a large volume of the transport unit. That solution uses only rail transport to collect as much goods as possible from one place (hub) and deliver them to the destination, where the entire train can be unloaded in just a few hours.

### **ECCO BOX - ROAD & RAIL**

This stage of Ecco Box project involves the creation of containers for the transport of various types of heavy bulk materials such as grain, coal, or chemical intermediates. It will enable of transport B2B as well as B2C without middle companies involved in processes of constant reloading what will keep weight and quality not changed, being at the same time economically and ecologicaly friendly.

# AIR TRANSPORT

### **FORAFRICA**

It is the youngest activity of the Group. Last year we became the owner of the first SAAB 340B aircraft for cargo conversion. As a result, in December 2022, Ecco Rail applied for a license (AOC) for transportation of goods. The license in Europe is to serve as collateral for the main goal – development of an intra-African cargo air carrier.

FORAFRICA is a fully functional company in the Democratic Republic of the Congo, where we are also in the process of AOC licensing. We intend to start with small aircrafts like Saab, becoming a feeder for large airports and connecting regions without infrastructure. In the next stage, we want to build an entire distribution network of goods between African countries using medium-sized aircrafts.

We see the aviation market as a gateway to the African logistics market. Our ultimate goal is to build railways and operate as rail carrier to transport millions of tons of raw materials annually. We believe that thanks to our proven experience in logistics and transportation, we can create a strong position in Africa and contribute to the growth and development of the continent's economy.









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## CENTRALNY TERMINAL KOBYLANY

### CENTRALNY TERMINAL KOBYLANY SP. Z O.O.

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